

50 E Business Way
 Suite 300
 Cincinnati, OH 45241
www.hobsons.com

Sold To: Beverly Hills Unified
Name: Dustin Seemann
Address: 255 S Lasky Dr, Beverly Hills, CA 90212-3697
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Phone: (310) 551-5100
Naviance ID: 0604830dus

Hobsons Contact:
Name: Tamar Henry
Email: tamar.henry@hobsons.com
Phone: (213) 361-0099

Order Date: April 30, 2018

Valid Until: 6/30/2018
Quote Number: Q249140
Contract Start Date: 7/1/2018
Contract End Date: 6/30/2021
Contract Term (In Months): 36
Currency: USD

Purchase Order:
Payment Term: Net 30

Beverly Hills High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,395	Enrollment	7/1/2018	36	15,275.25
Naviance Course Planner	1,395	Enrollment	7/1/2018	36	4,603.50
AchieveWorks	1,395	Enrollment	12/1/2018	31	3,783.94

Beverly Vista Elementary					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	300	Enrollment	7/1/2018	36	2,160.00
Naviance College and Career Readiness Curriculum	300	Enrollment	7/1/2018	36	2,160.00

El Rodeo Elementary					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	200	Enrollment	7/1/2018	36	1,440.00
Naviance College and Career Readiness Curriculum	200	Enrollment	7/1/2018	36	1,440.00

Hawthorne Elementary					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	200	Enrollment	7/1/2018	36	1,440.00
Naviance College and Career Readiness Curriculum	200	Enrollment	7/1/2018	36	1,440.00

Horace Mann Elementary					
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Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	200	Enrollment	7/1/2018	36	1,440.00
Naviance College and Career Readiness Curriculum	200	Enrollment	7/1/2018	36	1,440.00

Total Price:	36,622.69
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Notes: (if applicable)	
Comments:	All figures quoted are exclusive of sales tax. Invoice dates are as follows: 7/1/18: \$12,207.56 7/1/19: \$12,207.56 7/1/20: \$12,207.56

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Dustin Seemann	dseemann@bhusd.org
Billing	Dustin Seemann	dseemann@bhusd.org
Payment Method:	Purchase Order # Check Wire Transfer #	Paying by credit or debit card? Credit Card # Card Holder Name: Expiration Date (MM/YY): Billing Zip Code: Security Code: Country:
CEEB Code:		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

_____ Yes, a Purchase Order is required. It will be sent to Hobsons by _____.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

Signature Printed Name and Position Signature Date

Purchase Order & Order Forms:

Naviance, Inc.
50 E. Business Way, Suite 300
Cincinnati, OH 45241

Remit To:

Naviance, Inc.
P.O. Box 504571
St. Louis, MO 63150-4571

IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT

