

PREPARED FOR:

**Alvord Unified School District**

Date: 06/05/2020

**Achieve3000**

**PARTNERSHIP OVERVIEW  
& INVESTMENT PROPOSAL**

## Overview

Thank you for your partnership with Achieve3000. While the 2019-2020 school year has had unprecedented challenges, it has been our pleasure to work with you to provide solutions that deliver proven results. As you look toward the future, please understand Achieve3000 will continue to work with you to accelerate learning for all students.

We know you are focused on the important work of ensuring high-quality instruction during this time of remote learning.

This proposal outlines the ways we will continue to support you in 2020-2021 and beyond with:

- 1) Updates to the Achieve3000 suite of learning solutions that support you whether your students are working in classrooms or remotely.
- 2) Investment options which include the continuation of your existing Achieve3000 implementation, as well as opportunities for extending access to additional solutions and services.

We are invested in your district's success and we understand now, more than ever, collaboration and continuity are essential in supporting the needs of your students and teachers.

## Achieve3000 Learning Solutions



**Guaranteed  
Learning Acceleration**

**Achieve3000 Literacy** is proven to accelerate literacy growth across all populations of students, and ensures every student, especially the most vulnerable, continue to learn and accelerate. It is rated “strong” by Evidence for ESSA with the largest effect sizes in the nation.

In fact, we are so committed to providing accelerated literacy growth, we have introduced our **new Achieve3000 Acceleration Guarantee**, which promises 2X expected reading gains in a single school year, or the following year is on us! Visit [www.Achieve3000.com](http://www.Achieve3000.com) for terms and conditions.

**For Back-to-School**, *new* content area collections complement core middle school and high school themes and topics. Also, in the Teacher Edition's Data Center, a new Class Overview page provides teachers with even more one-click insight.



**Flexible  
Curriculum Platform**

**Actively Learn** is a highly flexible, pedagogically sound cross curricular platform for grades 3-12. It is designed to drive student and teacher engagement with digital content across grade levels and subject areas. Teachers can upload texts and videos that align to their scope and sequence, share digital resources, and monitor student progress across standards with real-time data.

In addition to being a collaborative online learning platform, Actively Learn now offers **sequenced curricular units** that deliver core curriculum for deeper learning in ELA, science, and social studies.



**Proven  
Foundational Literacy**

**Smarty Ants** engages young learners in grades PreK-2 with fun, multisensory, and adaptive foundational literacy instruction. Available in English and Spanish, Smarty Ants puts young learners on the path to becoming successful independent readers who have a love of learning.

**Back-to-School** enhancements include new multisensory activities and improved reporting dashboards.



**Effective  
Math Growth**

**Achieve3000 Math**, our *brand-new K-12 math solution* is the perfect tool for enhancing math practice in classroom or remote environments! Designed for targeted practice, it helps students fill knowledge gaps and build confidence with over 25,000 scaffolded, standards-aligned problems. Three quasi-experimental studies in five states showed strong results with extremely high effect sizes.

**Special savings offer for Achieve3000 customers**

Inquire now about adding math for only \$6 per student, a special offer at a 50% discount.



**Dynamic  
Professional Services**

**Achieve3000 Professional Services** include strategies for both onsite and remote learning in a variety of modes and environments. Our curriculum and implementation experts will work with you to assess your professional learning needs and craft experiences specific to your goals.

We now have even more flexible opportunities to meet your scheduling needs! Consider opportunities like:

- In-person experiences for deepening instructional best practices
- Virtual sessions, office hours and PLC opportunities
- Side-by-side virtual coaching experiences
- On demand modules and customized recordings
- Modeling sessions
- Data team reviews

**Integration Solutions:** In addition to updates across our suite of solutions, we've continued working to improve our ability to deliver seamless implementations through extended rostering services. We have made it easier than ever with SSO and SIS capabilities, such as our integration with Google Classroom, and supporting Microsoft Teams and Zoom instructional tools.

## Investment Summary

We are honored to continue our strategic partnership with Alvord Unified School District and look forward to working with you to meet your on-site and remote learning goals for the 2020-2021 school year.

Participating Schools	Achieve3000 Literacy Licenses	Smarty Ants Licenses
La Granada Elementary School	375	Unlimited
Terrace School	100	Unlimited
Arizona Middle School	300	
Loma Vista Middle School	110	

Achieve3000 Solutions – Alvord USD	School	Qty	Unit Cost	1 Year Cost- August 2020 - June 2021
Achieve3000 Pro California Student Licenses Package up to 375, Includes Two Onsite Professional Services Sessions (Onsite Session can be converted to 3 Online Sessions)	La Granada ES	1	\$18,615.00	\$18,615.00
Smarty Ants Unlimited Licenses	La Granada ES	1	\$2,100.00	\$2,100.00
Achieve3000 Pro California Student Licenses	Terrace ES	100	\$42.00	\$4,200.00
Smarty Ants Unlimited Licenses	Terrace ES	1	\$2,100.00	\$2,100.00
Achieve3000 Pro California Student Licenses	Arizona MS	300	\$42.00	\$12,600.00
Achieve3000 Pro California Student Licenses	Loma Vista MS	110	\$42.00	\$4,620.00
Auto Integration Fees	La Granada ES, Terrace ES , and Loma Vista MS	3	\$290.00	\$870.00
<b>Total Cost</b>				<b>\$45,105.00</b>
<b>Payment Summary</b>				
Payment Due July 2020				\$45,105.00

*This proposal is valid until June 30, 2020.*

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## Acceptance

Please send your completed, signed proposal and purchase order(s) to:

ACHIEVE3000, Inc.  
331 Newman Springs Road, Suite 304  
Red Bank, NJ 07701  
Fax: 316-221-0718; Email: [orders@achieve3000.com](mailto:orders@achieve3000.com)

### Achieve3000

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*Account Name*

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*Customer Signature*

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*Name and Title*

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*Date*

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*Achieve3000 Signature*

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*Name and Title*

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*Date*

This proposal is governed by and subject to the Achieve3000 terms and conditions at <https://www.achieve3000.com/about/terms-of-service/>. By signing this proposal, you are agreeing to such terms and conditions.

### **Contact Information:**

**Judd Roland**  
**Regional Director**  
Phone: 213-663-2990  
Email: [judd.roland@achieve3000.com](mailto:judd.roland@achieve3000.com)

**Danielle Finnerty**  
**Account Manager**  
Phone: 760-518-2764  
Email: [danielle.finnerty@achieve3000.com](mailto:danielle.finnerty@achieve3000.com)



**Quote ID:** Q-38578  
**Contract Period:** 08/01/2020 - 06/30/2021

**Quote Date:** 06/05/2020  
**Valid Until:** 06/30/2020

#### Client Information

Account Name	
Arizona Middle School	
Address	Client
11045 Arizona Ave Riverside, CA 92503-5999 Phone: 951-351-9343	Jeff Diulio Email: <a href="mailto:jeffrey.diulio@alvordschools.org">jeffrey.diulio@alvordschools.org</a> Phone: (951) 358-1675

Achieve3000 is pleased to continue partnering with you to accelerate your students' literacy growth throughout the school year. Your custom quote includes the solutions listed below. You can explore all of Achieve3000's research-based solutions by visiting [www.achieve3000.com](http://www.achieve3000.com).

Product	Cost	Qty	Total
Boost Intervention Teacher Resources and Student Scaffolds	\$2,500.00 per site	1	\$2,500.00
Achieve3000 Literacy Student Licenses	\$42.00 per student	550	\$23,100.00
Achieve3000 Automatic Roster Import - Annual Fee	\$290.00	1	\$290.00
<b>Order Total</b>			<b>\$25,890.00</b>

*See Next Page for Quote Acceptance*



**Acceptance for Quote ID Q-38578: \$25,890.00**

Arizona Middle School

*Account Name*

Achieve3000

*Signature*

*Signature*

*Name / Title*

*Name / Title*

*Date*

*Date*

The Complete Signed Quote and Purchase Orders can be sent to:

Achieve3000  
331 Newman Springs Road  
Suite 304  
Red Bank, NJ 07701

Fax: (316) 221-0718

Email: [orders@achieve3000.com](mailto:orders@achieve3000.com)

For questions, please contact Renewal Sales at 732-367-5505 x222.

This quote is governed by and subject to the Achieve3000 terms and conditions at <https://achieve3000.com/about/terms-of-service/>. By signing this quote, you are agreeing to such terms and conditions.

To explore more renewal options, such as a multi-year quote with LOCKED-IN PRICING for three full years, please contact [sales.support@achieve3000.com](mailto:sales.support@achieve3000.com) for an adjusted quote.

**About Achieve3000®**

At Achieve3000, we believe literacy is the key to unlocking student success. Since 2001, we have partnered with schools and districts to accelerate literacy growth for all students with our flagship platform, Achieve3000 Literacy, that empowers educators to effectively and efficiently differentiate instruction. We also offer Smarty Ants for personalized foundational literacy, and Actively Learn for secondary curriculum depth. New in 2020 we are offering Achieve3000 Math, an individualized, research-based math solution to help students practice and master the standards. Together, our solutions help all preschool through adult learners reach their full potential.

Discover all of Achieve3000's research-based solutions by visiting [www.achieve3000.com](http://www.achieve3000.com).

**Smarty Ants®**

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**LevelSet™**

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**Achieve3000  
Literacy**

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**Actively Learn™**