

**Exhibit B: Fee Schedule****Pricing**

Program	Quantity	Unit Price	Total Price	Playworks Contribution	Customer Fee	Location(s)
<b>Onsite Coach Programs</b>						
A.1 Coach (full-time)			\$0.00		\$0.00	
<b>Consultative Support Programs</b>						
A.3 TeamUp			\$0.00		\$0.00	
A.4 Recess Reboot	3		\$10,500.00		\$10,500.00	3 Elementary Sites Alvord Unified
<b>Staff Training Programs</b>						
A.5 Consultation Visit			\$0.00		\$0.00	
A.6 Game Facilitation			\$0.00		\$0.00	
A.7 Group Management 1			\$0.00		\$0.00	
A.8 Group Management 2			\$0.00		\$0.00	
A.9 Indoor Recess			\$0.00		\$0.00	
A.10 Play Leadership Essentials			\$0.00		\$0.00	
A.11 Playworks in the Classroom			\$0.00		\$0.00	
A.12 Power of Play			\$0.00		\$0.00	
A.13 Power of Play & Group Management			\$0.00		\$0.00	
A.14 Recess 360			\$0.00		\$0.00	
A.15 Recess Implementation			\$0.00		\$0.00	
A.16 Recess Program Sustainability			\$0.00		\$0.00	
A.17 Recess Youth Leadership			\$0.00		\$0.00	
A.18 Staff Leadership on the Playground			\$0.00		\$0.00	
A.19 Tournaments			\$0.00		\$0.00	
Travel For Staff Training			\$0.00		\$0.00	
<b>TOTAL</b>			<b>\$31,500.00</b>		<b>\$31,500.00</b>	

**Payment Details**

<b>Payment Terms</b>	- Playworks fees are fixed, and may not be prorated, regardless of program start or end date - Payment on all invoices is due within 30 days of invoice date - Please make all checks payable to Playworks Education Energized		
<b>Payment Schedule</b>	<b>For full year services:</b>	<b>A.1 Coach and A.3 TeamUp</b>	
	Pay in full	Total amount*	\$
	Pay in installments	Deposit amount (at least 10% of Total Customer Fee) <i>To be invoiced upon contract signature</i>	\$
		Initial payment amount (25% of Total Customer Fee - Deposit amount) <i>To be invoiced upon initiation of services</i>	\$
		Quarterly payment amounts (each equal to 25% of Total Customer Fee) <i>To be invoiced at the start of Q2, Q3 &amp; Q4</i>	\$
	<b>For all other services</b>	<b>A.4 - A.20</b>	
Pay in full	Total amount. Services totaling \$3,000 or less will be invoiced upon contract signature.	\$	
Pay in installments	Customer to be invoiced upon services rendered. Multi-segment services will be billed after each segment of service.		
<b>*Customer fee discount for full year services only: A.1 Coach and A.3 TeamUp 3.0% if paid in full by October 31, 2020</b>			
<b>Customer Fee funding sources</b>	<b>Source</b>	<b>Amount</b>	<b>Notes</b>
	Categorical funds		
	General purpose funds		
	PTA/PTO		
	Other		
<b>Customer Accounts Payable detail</b>	Contact Name & Title		
	Billing Address		
	Email		
	PO#		
	Additional detail		

**Confirmed and Agreed:**

PLAYWORKS EDUCATION ENERGIZED

ALVORD UNIFIED SCHOOL DISTRICT

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Print Name: BERTINA DENOGEAN

Print Name: \_\_\_\_\_

Title: PARTNERSHIP DIRECTOR

Title: \_\_\_\_\_

Date: 07/01/2020

Date: \_\_\_\_\_