



**Investment Summary**  
Prepared For  
**Alvord Unified School District**

**9 Kpc Pkwy, Corona, CA 92879**

**Attention:**

For the Purchase of:  
**District Renewal Plan**

Prepared By  
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**PLEASE SUBMIT THIS PROPOSAL WITH YOUR PURCHASE ORDERS.**

Attention:

Intervention Solutions Group  
255 38th Street, Suite L  
St. Charles, IL 60174  
FAX: 800-724-4716

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InterventionSolutionsOrders@hnhco.com



## Alvord Unified School District

### *District Renewal Plan*

### Overview of District Renewal Plan

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To better meet our customers' needs and continue as a leader in intervention technology, HMH's transitioning to a subscription licensing model. This transition will occur during the renewal of your current licenses. Renewal pricing, student data, and the structure of your SAM management system will not be affected by this process.

#### Benefits of subscription:

- **Increased Scalability** – Districts have the flexibility to serve a greater number of students more cost effectively.
- **Optimized License Management** – Districts have more control and can choose how many students need the program. Subscriptions are offered on a yearly basis
- **Enriched Functionality** – Ongoing product updates appear within the software, providing instant access to new features and content as they are developed and released – no need to reinstall software.
- **Expanded Options for Support** – On-demand, in-person, and online support is available throughout the school year.

HMH hosts all server software for these programs, including READ 180 Universal, System 44, Math 180, iRead, HMH Reading Counts!, HMH Reading Inventory, HMH Phonics Inventory, and HMH Math Inventory, allowing teachers and administrators to use the Internet to connect with HMH's Student Achievement Manager (SAM), Teacher Central and Leader Central for anytime, anywhere access to their classroom data.

#### With HMH Subscription Services:

- ✓ Students, teachers, and administrators log in to programs via a browser.
- ✓ Access to software, data, and reporting features is available anytime and anywhere.
- ✓ Servers are automatically updated with the latest software.
- ✓ Unlimited phone, email, and web chat support are included.
- ✓ The Digital Teacher Space provides on-demand access to hundreds of valuable training and implementation resources.

#### With District Subscription Plans:

- ✓ HMH will transition all eligible SAM Licenses to subscription for one flat rate per district server. District Subscription Plans are only available for existing District Plan Renewals.
- ✓ Receive a FREE Mid- and End-of-Year district level Gains Analysis.



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## INVESTMENT SUMMARY

This 1-Year hosting service includes the following licenses. Please contact your HMH Account Executive if you should have any questions related to this customized district solution.

### Alvord USD District Renewal Plan to service 22,984 licenses 7/2/20 – 7/1/21

This plan will support the following Intervention Licenses:

- *820 System 44 NG Student Licenses that will be transitioned to R180 U Literacy License*
  - *\_\_\_\_\_ R180 U Lit Stage A/S44 Elem Student \_\_\_\_\_ R180 U Lit Stage A/S44 Elem Teacher*
  - *\_\_\_\_\_ R180 U Lit Stage B/S44 Sec Student \_\_\_\_\_ R180 U Lit Stage B/S44 Sec Teacher*
  - *\_\_\_\_\_ R180 U Lit Stage C/S44 Sec Student \_\_\_\_\_ R180 U Lit Stage C/S44 Sec Teacher*
- *192 MATH 180 Course I Student Licenses*
- *11 MATH 180 Course I Teacher Licenses*
- *500 iRead K-2 Student Licenses*
- *33 iRead K-2 Teacher Licenses*
- *8,032 Reading Inventory Student Licenses*
- *4,882 Reading Counts! Student Licenses*
- *5,822 Phonics Inventory Student Licenses*
- *2,692 Math Inventory Student Licenses*

### **\*\* End of life licenses available for upgrade or transition to R180/S44/M180**

- *1,030 READ 180 Next Generation Stage A Student Licenses*
- *515 READ 180 Next Generation Stage B Student Licenses*
- *367 READ 180 Next Generation Stage C Student Licenses*
- *50 READ 180 Enterprise Edition Stage B Student Licenses*
- *950 S44 Enterprise Edition Licenses*

Investment Summary	
<b>Subtotal Purchase Amount:</b>	<b>\$50,000.00</b>
<b>Total Shipping &amp; Handling Amount:</b>	<b>\$0.00</b>
<b>Total Tax Amount:</b>	<b>\$0.00</b>
<b>Total Cost of Proposal (PO Amount):</b>	<b>\$50,000.00</b>



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**Next Steps**

To make this transition of your licensing, HMH needs to change the license backend. Depending on size of your implementation, the process will take two to five days. Please refer to the chart below for the next steps.

Task	HMH	District
Submit renewal purchase order		X
Determine dates for completing the transition to subscription process	X	X
Communicate to users that READ 180 cannot be used during the transition process		X
Confirm the completion of the transition process	X	
Complete 2020-2021 data roll over		X
Start using the new subscription licenses		X

Useful Back-To-School Resources:

- [Rostering Decision Guide](#)
- [New Year Rollover Checklist](#)
- [Answers to Your Back to School Questions](#)
- [Email Tech Support](#)

*Thank you for everything you do for our striving students. We look forward to our continued partnership in this critical work. Please let me know if you need any additional information.*

**Please send Purchase Order to:**

**Intervention Solutions Group  
255 38th Street, Suite L  
St. Charles, IL 60174**

Attention:



Houghton Mifflin Harcourt

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Date of Proposal:  
5/27/2020

Investment Summary for  
Alvord Unified School District  
District Renewal Plan

Proposal Expiration Date:  
7/1/2020

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Thank you for considering HMM as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
  - o Point of Contact for Print materials
  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

**Ship to:**

Alvord USD

**Sold to:**

Alvord USD

- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Our standard shipping terms are FOB shipping point. The shipping term for your proposal is Destination.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMM terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>



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