

Exhibit B: Fee Schedule**Pricing**

Program	Quantity	Unit Price	Total Price	Playworks Contribution	Customer Fee	Location(s)
Onsite Coach Programs						
A.1 Coach (full-time)			\$0.00		\$0.00	
Consultative Support Programs						
A.3 TeamUp			\$0.00		\$0.00	
A.4 Recess Reboot	7		\$10,500.00		\$10,500.00	7 Elementary Sites Alvord Unified
Staff Training Programs						
A.5 Consultation Visit			\$0.00		\$0.00	
A.6 Game Facilitation			\$0.00		\$0.00	
A.7 Group Management 1			\$0.00		\$0.00	
A.8 Group Management 2			\$0.00		\$0.00	
A.9 Indoor Recess			\$0.00		\$0.00	
A.10 Play Leadership Essentials			\$0.00		\$0.00	
A.11 Playworks in the Classroom			\$0.00		\$0.00	
A.12 Power of Play			\$0.00		\$0.00	
A.13 Power of Play & Group Management			\$0.00		\$0.00	
A.14 Recess 360			\$0.00		\$0.00	
A.15 Recess Implementation			\$0.00		\$0.00	
A.16 Recess Program Sustainability			\$0.00		\$0.00	
A.17 Recess Youth Leadership			\$0.00		\$0.00	
A.18 Staff Leadership on the Playground			\$0.00		\$0.00	
A.19 Tournaments			\$0.00		\$0.00	
Travel For Staff Training			\$0.00		\$0.00	
TOTAL			\$73,500.00		\$73,500.00	

Payment Details

Payment Terms	- Playworks fees are fixed, and may not be prorated, regardless of program start or end date - Payment on all invoices is due within 30 days of invoice date - Please make all checks payable to Playworks Education Energized		
Payment Schedule	For full year services:	A.1 Coach and A.3 TeamUp	
	Pay in full	Total amount*	\$
	Pay in installments	Deposit amount (at least 10% of Total Customer Fee) <i>To be invoiced upon contract signature</i>	\$
		Initial payment amount (25% of Total Customer Fee - Deposit amount) <i>To be invoiced upon initiation of services</i>	\$
		Quarterly payment amounts (each equal to 25% of Total Customer Fee) <i>To be invoiced at the start of Q2, Q3 & Q4</i>	\$
	For all other services	A.4 - A.20	
Pay in full	Total amount. Services totaling \$3,000 or less will be invoiced upon contract signature.	\$	
Pay in installments	Customer to be invoiced upon services rendered. Multi-segment services will be billed after each segment of service.		
*Customer fee discount for full year services only: A.1 Coach and A.3 TeamUp 3.0% if paid in full by October 31, 2020			
The Customer is responsible for payment of the entirety of the Customer fee. Payment in full must be received (or postmarked) by October 31, 2019 for the 3.0% discount to apply. Payments postmarked or received after October 31, 2020 shall not qualify for the 3.0% discount.			
Customer Fee funding sources	Source	Amount	Notes
	Categorical funds		
	General purpose funds		
	PTA/PTO		
	Other		
Customer Accounts Payable detail	Contact Name & Title		
	Billing Address		
	Email		
	PO#		
	Additional detail		

Confirmed and Agreed:

PLAYWORKS EDUCATION ENERGIZED

ALVORD UNIFIED SCHOOL DISTRICT

Signature: _____

Signature: _____

Print Name: BERTINA DENOGEAN

Print Name: _____

Title: CA PARTNERSHIP DIRECTOR

Title: _____

Date: 9/8/2020

Date: _____