

**Fulcrum Management Solutions Inc.
ThoughtExchange® Terms of Service Agreement**

This document and its related documents form an agreement between Fulcrum Management Solutions Inc. and you, Alvord Unified School District. This document provides the specifics of your agreement; the following documents are incorporated by reference into your agreement: Attachment 1 is a description of the services you have purchased, and Attachment 2 is our terms of service. In the event of a disagreement between this document and the attachments, this document takes precedence.

This Agreement supersedes and replaces any and all previous agreements between the parties, specifically including the agreement between the parties dated January 18, 2019.

This is not an invoice. See below for invoicing details.

Pricing

ThoughtExchange Services		Pricing*
1 ThoughtExchange Medium Room (up to 10 Leaders) (\$3,000.00 per month)		\$36,000.00
Annual Subscription Price		\$36,000.00
First Year Discount		(\$8,000.00)
First Year Total (February 1, 2022 to January 31, 2023)		\$28,000.00
Second Year Discount		(\$4,000.00)
Second Year Total (February 1, 2023 to January 31, 2024)		\$32,000.00
Third Year Total (February 1, 2024 to January 31, 2025)		\$36,000.00

*Pricing in US Dollars

Payment & Term

Your ThoughtExchange Services subscription begins on February 1, 2022 and is automatically renewed for additional year terms at the Subscription Totals listed in the table above, on your Anniversary Date of February 1 for each subsequent year, unless you provide us with 60 days' notice of cancellation prior to the Anniversary Date.

The pricing shown on this agreement is guaranteed for the three terms listed in this agreement. We will provide you with minimum 120 days' notice, prior to February 1, 2025, of any price increases.

An invoice, showing applicable taxes, will be provided and due upon acceptance of this agreement. Subsequent annual invoices will be provided on the Anniversary Date above, unless requested sooner.

This agreement must be accepted by December 31, 2021 to be valid.

[Signature Page to Follow]



Acceptance

Please indicate your acceptance of this agreement (including the attachments) by signing below and returning this cover page to us. By signing you represent that you are authorized to agree to this agreement on behalf of Alvord Unified School District. Payment also indicates acceptance of these terms.

Alvord Unified School District

Fulcrum Management Solutions Inc.

By:

By:

Juliette Franklin

Print Name Above

Juliette Franklin

Print Name Above

Title

VP Finance

Title

Date

November 18, 2021

Date