

CONTRACT EXTENSION AGREEMENT MADE BY AND BETWEEN

Newline Interactive

and

KERN COUNTY SUPERINTENDENT OF SCHOOLS (KCSOS)  
1300 17th Street, City Centre, Bakersfield, CA 93301-4533

RE: KCSOS Bid Extension for PEPPM 2019 Product Line Bid - California  
Product Line: Newline Interactive  
Contract Number: 528899-111

This Agreement was originally awarded by KCSOS as part of a solicitation for bids by the Kern County Superintendent of Schools, in cooperation with the national PEPPM program.

The Terms and Conditions of the Agreement emanating from the bid provide that the Agreement may be extended by mutual written agreement. The Kern County Superintendent of Schools desires to extend its Agreement with the Vendor for an additional term of one (1) year until December 31, 2022. Upon the signature of an authorized officer of the KCSOS and of the above named Awarded Vendor, the Agreement is hereby extended.

This extension shall be subject to the same Terms and Conditions as contained in the original KCSOS Bid and Agreement referenced above, except that the term is extended for one year.

For: Newline Interactive

Authorized Signature  Date 11/09/2021

Title Contract Manager

Typed Name Karthik Keni

\*\*\*\*\*

For Kern County Superintendent of Schools  
Mary C. Barlow, Kern County Superintendent of Schools

Authorized Signature  Date 12/2/21

Title Assistant Superintendent of Finance

Please return your signed agreement by Thursday, Oct. 21, 2021  
Return a signed copy to: [service@epylon.com](mailto:service@epylon.com)

**PEPPM 2019 Product Line Bid – California # 528899**

**AWARDED VENDOR AGREEMENT**

**BETWEEN**

**Kern County Superintendent of Schools ("Agency")**

**AND**

**Newline Interactive Inc**

*(Bidder's legal name referred to throughout this agreement as "Awarded Vendor")*

**For Bid Product Line:**

**Interactive flat panel displays and video conferencing products**

*(Product Line Name within PEPPM 2019 Product Line Bid – California # 528899)*

This Agreement is made and entered into as of the date this Agreement is fully executed by the Kern County Superintendent of Schools (Agency) after an initial signature from the Awarded Vendor. This date of final execution shall be known as the "Effective Date."

Whereas, Agency issued a Request for Bids for PEPPM 2019 Product Line Bid — California ("RFB"); and

Whereas that RFB is incorporated into this Agreement by reference and made a part hereof;

Whereas, the Awarded Vendor submitted a Bid in response to the Agency's RFB for the Product Line referenced above;

Whereas, the Agency determined that Awarded Vendor was the lowest responsive and responsible bidder for the Product Line referenced above; and

Whereas, Awarded Vendor signs and executes this Awarded Vendor Agreement to indicate its acceptance of the terms and conditions of the Contract as defined below;

Now, therefore in consideration of the mutual covenants contained herein and other good and valuable consideration, the sufficiency of which is expressly acknowledged by both parties, and intending to be legally bound hereby, the parties mutually agree as follows:

1. This Agreement is a Contract and Contract Documents consist of the Request for Bids, bid Terms and Conditions, any applicable state-specific terms and conditions, all information incorporated into the electronic bid form by Agency or Bidder, the Bidder's responses to Questions, the Bidder's PEPPM Bid Quote Sheet(s), the Bidder's pricing spreadsheet, the Bidder's PEPPM State Selection Form, the Bidder's Ancillary Services Form, this Agreement, all other attachments and exhibits to the request for bids, all addenda to the request for bids issued prior to the Bid Opening Date, and all subsequent written amendments to the Agreement (e.g. adding state-specific terms and conditions). The Contract Documents form the "Contract" between Agency for the Contract term, and during any authorized extensions.
2. Awarded Vendor agrees to furnish products and services related to the RFB in accordance with the RFB Terms and Conditions and Contract.

3. The Contract shall commence on January 1, 2019 and end on December 31, 2021. Agency and Awarded Vendor may elect to extend the term of the Contract as set forth in the Terms and Conditions.
4. Awarded Vendor agrees to honor submitted bid prices and pricing formulas according to all terms and conditions of the Contract Documents to all eligible buying organizations in California as authorized to purchase the products included in the Awarded Vendor's bid.
5. Where Awarded Vendor agreed to extend its quoted price formulas and effective prices to eligible LEAs in states and territories outside of California, Awarded Vendor agrees to extend those quoted bid prices and formulas according to all terms and conditions of the Contract Documents to those other LEAs and eligible agencies.
6. Awarded Vendor agrees to remit the Transaction Fee in accordance with the terms and conditions set forth in the Contract.
7. This Agreement shall be governed by and construed under the laws of the state of California, any disputes shall be determined in the court of general jurisdiction in the County of Kern.

IN WITNESS WHEREOF, the parties, intending to be legally bound, have caused their hands to be affixed.

Vendor Signature

  
CEO

Signatory Title

Vendor Name

Kevin Wang, Newline Interactive

Address

101 E Park Blvd Ste 807

City, State, Zip

Plano, TX 75074

Date

10/01/18

KCSOS Signature

  
For Mary C. Barlow, Kern County Superintendent of Schools  
Priscilla Quinn

Signatory Title

Interim KCSOS Assistant Superintendent

Agency Name

Kern County Superintendent of Schools

Address

1300 17th Street

City, State, Zip

Bakersfield, CA 93301

Date

12/14/18



**Award Resolution  
Kern County Superintendent of Schools  
Request for Bids #528899**

**Whereas**, on October 2, 2018, the Office of the Kern County Superintendent of Schools (KCSOS) requested sealed bids, under Request for Bids # 528899, PEPPM 2019 Product Line Bid – California; and

**Whereas**, the request for bids was properly advertised for two consecutive weeks in a newspaper of general circulation in Kern County; and

**Whereas**, bids have been received by KCSOS and evaluated in cooperation with the national PEPPM Technology Bidding Program; and

**Whereas**, the bids were requested, advertised, accepted, and evaluated in accordance with the provisions of the California Public Contract Code and the Education Code; and

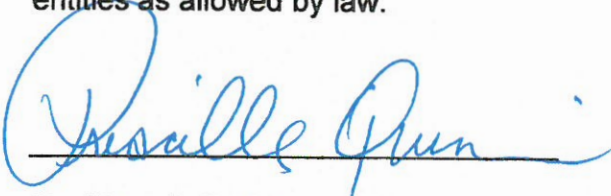
**Whereas**, KCSOS has reviewed bid tabulations and evaluation results; and

**Whereas**, the solicitation of bids was issued by KCSOS with the intent of the resulting contracts being legally used by all California school districts, county offices of education, community colleges, charter schools, other California government agencies, and agencies in other states as authorized by the California Government Code; and

**Whereas**, KCSOS waives the right to any payment from any California agency using the contracts, and, if any agency uses the contracts, that agency will pay vendors directly; and

**Whereas**, those vendors with the lowest prices and having a responsive and responsible bid have been identified to the satisfaction of staff and agents of KCSOS;

**NOW THEREFORE BE IT RESOLVED** that I, Mary C. Barlow, being the elected Kern County Superintendent of Schools and having the legal authority to make bid awards and enter into contracts, do hereby award successful bids and contracts as per terms and conditions established in the bidding process for the attached and specified 193 product lines listed in Exhibit A for the period January 1, 2019, to December 31, 2021, (and any allowable extensions) and make them available, not only to the school districts of Kern County, but to any eligible public agency in California or other jurisdictions and entities as allowed by law.



*For Mary C. Barlow  
Kern County Superintendent of Schools  
December 3, 2018*



## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

**Product Line: Newline Interactive, Inc.**

### Introduction

Newline Interactive owns the factories that manufacture our fully integrated classroom and boardroom displays. TRUTOUCH displays come with a 3 year advanced replacement warranty, IdeaMax software with a perpetual license and free tech support. Display sizes range from 55" to 98", and all feature a beautiful 1080p or an incredibly sharp 4K resolution. TRUTOUCH X-Series displays provide one touch video conferencing eliminating the need for an onsite technician, and come with a 3 year advanced exchange warranty and perpetual licenses.

For any inquiries, please contact Agata Gorzela at [agorzela@newline-interactive.com](mailto:agorzela@newline-interactive.com).

### Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. To obtain quantity pricing, please contact your favorite reseller, or contact your Newline Interactive rep below:

New England including NY, NJ: Steve Schick, [sschick@newline-interactive.com](mailto:sschick@newline-interactive.com)  
PA, WV, VA, NC, TN: Patrick Ireland, [pireland@newline-interactive.com](mailto:pireland@newline-interactive.com)  
SC, GA, AL, MS: Alyse Daniels, [adaniels@newline-interactive.com](mailto:adaniels@newline-interactive.com)  
Florida: Kelly Cameron, [kcameron@newline-interactive.com](mailto:kcameron@newline-interactive.com)  
N. TX, OK, AR: Marie Totten, [mtotten@newline-interactive.com](mailto:mtotten@newline-interactive.com)  
S. TX, LA: Jesus Cital, [jcital@newline-interactive.com](mailto:jcital@newline-interactive.com)  
Midwest: Patrick Mancenido, [pmancenido@newline-interactive.com](mailto:pmancenido@newline-interactive.com)  
Southern California: Jonathan Gilmore, [jgilmore@newline-interactive.com](mailto:jgilmore@newline-interactive.com)  
WA, OR, Northern CA: Ashley Walker, [awalker@newline-interactive.com](mailto:awalker@newline-interactive.com)



3. Select one of the authorized resellers listed below and address the orders to:

**Selected Reseller Name**  
**Reseller Address**

4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile, My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts, Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Newline Interactive** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

### **Howard Technology Solutions**

PO Box 1590  
Laurel MS 39441

Contact: Melissa Ward, [mward@howard.com](mailto:mward@howard.com)  
(888) 912-3151  
States - All

### **KT Office Services**

1555 Route 37 West, Unit 1  
Toms River, NJ 08755

Contact: Kathy Cauldren, [kathy@ktoss.com](mailto:kathy@ktoss.com)  
(732) 914-0002  
States - NJ, PA, MD

### **LCD Concepts**

2911 S Shore Blvd., Ste 125  
League City, TX 77573

Contact: Brian Olsen, [brian@lcdconcepts.com](mailto:brian@lcdconcepts.com)  
(281) 334-5181 x 101  
States - TX, LA

### **PC University Distributors Inc**

99 W Hawthorne Ave # 521,  
Valley Stream, NY 11580

Contact: Sandy Romjit, [sandy@pcuniversity.com](mailto:sandy@pcuniversity.com)  
(516) 596-1500  
States - NJ, NY, CT, MA, RI, PA, MD

### **Adwar Video**

125 Gazza Blvd  
Farmingdale, NY 11735

Contact: Paul Armato, [paul@adwarvideo.com](mailto:paul@adwarvideo.com)  
(631) 777-7070 x 134  
States - NJ, NY, PA, CT, MA, RI, MD

**Gramco Business Communications**

1149 Bloomfield Avenue  
Clifton, NJ 07012

Contact: Tom LaFera, [tomlafera1@gmail.com](mailto:tomlafera1@gmail.com)  
(973) 773-8500  
States – NJ, NY, PA, CT, MA, RI, MD

**The Presentation Source, Inc.**

1 Fishers Road  
Suite 120  
Pittsford, NY 14534

Contact: Laura Widmaier  
(585) 381-3070  
States – NJ, NY, PA, CT, MA, RI, MD

**2NDGEAR, LLC**

611 Anton Blvd  
7<sup>th</sup> Floor  
Costa Mesa, CA 92626

Contact: Andrew Golembiesky  
(410) 870-1261  
States – All

**WNY E Consultants Network LLC**

21 Glenwood Drive  
Arcade, NY 14009

Contact: Larry Slanovich  
(716) 983-7245  
States – NJ, NY, PA, CT, MA, RI, MD

**CompView, Inc.**

10035 SW Arctic Drive  
Beaverton OR 97005

Contact: Wendy Fatz, [wfatz@compview.com](mailto:wfatz@compview.com)  
(503) 601-5578  
States – All

**Vector Resources, Inc. dba VectorUSA**

3530 Voyager St  
Torrance, CA 90503

Contact: Sofia Machuca  
(310) 436-1126  
States – CA



**Troxell Communications, Inc.**  
4675 E Cotton Ctr Blvd, Ste 155  
Phoenix, AZ 85040

Contact: Mark Barber  
(800) 352-7912 ext 4300  
States – All

**Audio Visual Innovations, Inc.**  
6301 Benjamin Rd., Ste 101  
Tampa, FL 33634

Contact: Cindy Turner  
(813) 884-7168  
States – All

**Signal Perfection Ltd.**  
6301 Benjamin Rd., Ste 101  
Tampa, FL 33634

Contact: Cindy Turner  
(813) 884-7168  
States – All

**STS Education**  
130 W Cochran St, A  
Simi Valley, CA 93065

Contact: Steve Omlor  
(805) 499-2580  
States – All

**Trafera**  
2550 University Ave. W Ste. 315-S  
Saint Paul, MN 55114

Contact: Eric Ogden  
(651) 888-7922  
States – All

**Avidex Industries, LLC**  
13555 Bel-Red Road Ste 226  
Bellevue, WA 98005

Contact: Lisa Young  
(949) 428-6333  
States – All

**STAR Educational Systems**

603 Broken Lance Rd.  
Walnut, CA 91789

Contact: Shane Rowles  
(909) 641-9015  
States – CA, NV

**J. Sweigart Inc dba BDJ Tech**

2317 Marshallfield Lane  
Suite D  
Redondo Beach, CA 90278 USA

Contact: Joseph Sweigart  
(513) 404-9354  
States – All

**Technology in Education**

3517 E 28th Ave  
Spokane, WA 99223

Contact: Greg Currie  
(509) 290-0999  
States – CA, WA, OR

**Interworld Highway LLC DBA Touchboards**

205 Westwood Ave.  
Long Branch, NJ 07740

Contact: Emily Freiday  
732-222-7077 ext. 574  
States – All

**Best Buy Stores, L.P.**

7601 Penn Ave S, D-5  
Richfield, MN, 55423

Contact: Ashley Cochran  
612-291-7828  
States – All

**2TAC CORPORATION**

1950 Compton Avenue #105  
Corona, CA 92881

Contact: Ken Ballantyne  
866-523-7178  
States – All

**UMVLT LLC dba Aspiris**

1221 Brickell Ave, Suite 900  
Miami, FL 33131

Contact: Michael Steffe  
212-882-1683  
States – All

**Pine Cove Consulting**

PO Box 11150  
Bozeman, MT 59719

Contact: Kyle Thompson  
406-294-5485  
States – All

**Presentation Concepts Corporation, Inc**

6517 Basile Rowe  
East Syracuse, NY 13057

Contact: Timothy J Butz  
(315) 437-1314 ext 112  
States – All

**OPTECH**

336 McLaws Circle  
Williamsburg, VA 23185

Contact: Adam Theis  
757-941-7286  
States – All

**MJP Technologies, Inc**

3036 Seaborg Ave, Suite A  
Ventura, CA 93003

Contact: Manpreet Batra  
805-981-9511 ext 223  
States – CA

**EKC Enterprises, Inc.**

4658 E. Weathermaker Ave  
Fresno, CA 93703

Contact: Michael Stille  
630-453-3488  
States – CA