

**Sold To:** Napa Valley Unified School District  
**Name:** Damon Wright  
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**Email:** [dwright@nvusd.org](mailto:dwright@nvusd.org)  
**Phone:** (707) 253-3715 ext. x4842  
**Naviance ID:** 0626640dus

**Hobsons Contact:**  
**Name:** Pete Curtis  
**Email:** [pete.curtis@hobsons.com](mailto:pete.curtis@hobsons.com)  
**Phone:**

**Order Date:** May 10, 2019

**Valid Until:** 7/1/2019  
**Quote Number:** : Q304187  
**Contract Start Date:** 7/1/2019  
**Contract End Date:** 6/30/2020  
**Contract Term (in months):** 12  
**Currency:** USD

**Purchase Order:**  
**Payment Term:** Net 30

American Canyon Middle School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Career Key	1	Sites	7/1/2019	12	225.00
Naviance for Middle School - District Edition	1,014	Enrollment	7/1/2019	12	2636.40

Harvest Middle School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Career Key	1	Sites	7/1/2019	12	225.00
Naviance for Middle School - District Edition	798	Enrollment	7/1/2019	12	2074.80

Redwood Middle School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Career Key	1	Sites	7/1/2019	12	225.00
Naviance for Middle School - District Edition	951	Enrollment	7/1/2019	12	2472.60

River Middle School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Career Key	1	Sites	7/1/2019	12	225.00
Naviance for Middle School - District Edition	381	Enrollment	7/1/2019	12	990.60

Silverado Middle School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total

Career Key	1	Sites	7/1/2019	12	225.00
Naviance for Middle School - District Edition	844	Enrollment	7/1/2019	12	2194.40

American Canyon High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,591	Enrollment	7/1/2019	12	6045.80

Napa High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,791	Enrollment	7/1/2019	12	6805.80

Napa Valley Independent Studies					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	186	Enrollment	7/1/2019	12	706.80

New Technology High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	409	Enrollment	7/1/2019	12	1554.20

Valley Oak High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	191	Enrollment	7/1/2019	12	725.80

Vintage High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	1,725	Enrollment	7/1/2019	12	6555.00

Napa Valley Unified School District					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Strategic Consulting Hours	30	Hours	7/1/2019	12	7500.00
Project Consulting Hours	30	Hours	7/1/2019	12	6750.00

Sub Total:	48,137.20
Discount:	5,434.59
Total Price:	42,702.61

<b>Notes: (if applicable)</b>	Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined. Client is responsible for travel expenses associated with onsite consulting.
<b>Comments:</b>	All figures quoted are exclusive of sales tax.

Discount of \$5,434.59 given to account for unused time between 7/1 and 9/18 on previous subscription.

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Damon Wright	dwright@nvusd.org
Billing	Damon Wright	dwright@nvusd.org
Payment Method:	Purchase Order # Check Wire Transfer #	<b>Paying by credit or debit card?</b> Credit Card # Card Holder Name: Expiration Date (MM/YY): Billing Zip Code: Security Code: Country:
CEEB Code:		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://static.naviance.com/html/policies/tos.html>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

\_\_\_\_\_ Yes, a Purchase Order is required. It will be sent to Hobsons by \_\_\_\_\_.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

\_\_\_\_\_  
Signature Printed Name and Position Signature Date

**Purchase Order & Order Forms:**  
Naviance, Inc.

**Remit To:**  
Naviance, Inc.

400 E. Business Way, Suite 400  
Cincinnati, OH 45241

P.O. Box 504571  
St. Louis, MO 63150-4571

**IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT**

