



1226 Powell St, Emeryville, CA 94608
t. 5106548300 f. 5106548370
www.asgllc.com | insidesales@asgllc.com

PROPOSAL

ASGQ33538

Feb 12, 2020

Bill To:

Rob Mangewala
Napa Valley Unified School District
2425 Jefferson St.
Napa, CA 94558
US

Phone:

Fax:

Ship To:

Manuel Ruiz
Napa Valley Unified School District
1610 Lincoln Ave.
Napa, CA 94558

Phone: (707) 253-3590

Fax:

Prepared By:

Ed Chen
Phone: 510 654 8300
Email: ed@asgllc.com

Ship Via:

Ground

Need By:

PO Number:

Valid Through: **Mar 13, 2020**

Payment Terms: **Net 30**

Item	Description	Unit Price	Qty	Ext. Price
------	-------------	------------	-----	------------

CCTV Project Phase 2 for Snow ES, Shearer ES, Willow ES, McPherson ES, Philips ES, Donaldson Way ES and Central Kitchen

Panasonic Security Cameras (5-Year Warranty)

\$129,984.00

Cameras

Panasonic PEPPM Price List 11-13-2019

WV-S2531LN	Panasonic 1080P outdoor IR camera. 1,920 x 1,080 60 fps H.265. Super Dynamic, Vandal Resistant & Weatherproof Dome Network Camera	\$630.00	117	\$73,710.00
WV-S3531L	Panasonic 1080P outdoor compact IR camera. 1,920 x 1,080 60 fps H.265. Fixed 2.8mm lens. Vandal Resistant & Weatherproof Dome Network Camera	\$330.00	9	\$2,970.00
WV-S2131L	Panasonic 1080P indoor IR camera. 1,920 x 1,080 60 fps H.265. Super Dynamic Dome Network Camera	\$480.00	10	\$4,800.00
WV-S3131L	Panasonic 1080P indoor compact IR camera. 1,920 x 1,080 60 fps H.265. Fixed 2.8mm lens	\$280.00	19	\$5,320.00
WV-S2570L	Panasonic 4K IR camera. 4K (3,840 x 2,160) H.265 Network Camera, up to 30fps, Color night vision (0.006 to 0.09 lx), IR LED equipped, FIPS 140-2 Level 1 compliant	\$960.00	26	\$24,960.00

Item	Description	Unit Price	Qty	Ext. Price
WV-S8530N	Panasonic 1080P multi-sensor camera. 4 x Full HD (8MP) H.265 Multi-Sensor Camera, 1600x1200 / 1920x1080 30fps. Wide range tilt angle adjustment mechanism. Four repositionable lenses enables to monitoring at minimize blind spots	\$1,800.00	1	\$1,800.00
WV-X8570N	Panasonic 4K multi-sensor camera. 4 x 4K (32MP) H.265 Multi-Sensor Camera	\$2,600.00	2	\$5,200.00
<i>Accessories</i> <i>Panasonic PEPPM Price List 11-13-2019</i>				
PWM850	Panasonic wall mount kit for multi-sensor camera	\$128.00	3	\$384.00
PWM485S	Panasonic wall mount kit for 4K and 1080P outdoor camera	\$88.00	91	\$8,008.00
PAPM6	Panasonic Wall/Pole Mount Conduit Adaptor	\$70.00	30	\$2,100.00
PACA4GR	Panasonic Corner Mount	\$108.00	3	\$324.00
PS485S	Panasonic Outdoor Shroud Cap	\$38.00	2	\$76.00
5507-461	Axis T91B51 Swivelable Ceiling Mount	\$128.00	2	\$256.00
5507-491	Axis T91B52 12" Extension Pipes	\$38.00	2	\$76.00

Video Management Systems (VMS)

\$95,360.00

Qognify Ocularis Phase 2 for February 2020
ASGLLC CMAS #: 3-18-84-0069A

OC-ENT-1C	*Ocularis Enterprise Camera License add to Base SLC: 905-128051-0010C00002BTFOUAAR	\$88.00	596	\$52,448.00
SC-OC-ENT-1C-1Y	*Ocularis Enterprise Camera 1-Year StayCURRENT for total of 4 more years. First year is covered under 2019 deployment	\$18.00	2,384	\$42,912.00

Video Storage

\$73,400.00

Nexsan E60P #2 for 501 to 1000 cameras 30-day recording
ASGLLC CMAS #: 3-17-70-3491A

E60PF2G720N/12	Nexsan E60P: 60x12TB 7.2K, dual controllers, (8) 10GbE (SFP+) and (8) 1GbE (RJ45) iSCSI connections, each controller contains 36GB cache. 720TB raw, 600TB usable RAID6 capacity (10+2). Standard 3-Year Warranty	\$68,000.00	1	\$68,000.00
WEE60	Extended Warranty for Years 4 & 5, per E60P per year	\$2,700.00	2	\$5,400.00

Professional Services	\$24,000.00
-----------------------	-------------

Design	*Site walk, design, camera map and security approval	\$2,000.00	8	\$16,000.00
Installation	*Nexsan storage installation, configuration and integration with Qognify VMS	\$2,000.00	4	\$8,000.00
Running SubTotal				\$322,744.00

10% Contingency	\$32,300.00
-----------------	-------------

*10% Contingency	\$32,300.00	1	\$32,300.00
------------------	-------------	---	-------------

* denotes item without tax

Totals	
Subtotal	\$355,044.00
Tax	\$15,762.26
Shipping	\$3,200.00
Grand Total	\$374,006.26

Terms & Conditions:
Terms: (All terms are subject to ASGLLC credit approval) 50% deposit due with order, balance due prior to shipment for first orders, unless otherwise pre-arranged.
All shipments are FOB vendor's factory. A finance charge of 1.5% per month will be charged on all past due invoices.
Domestic Orders: Freight is estimate only and may be billed separately. Some items subject to 20% restocking fee.
NOTE: Unless otherwise noted, this proposal assumes you have proper rack space, power and cooling in place.

Customer Signature	Customer Name (print)	Date
--------------------	-----------------------	------