AKINS IT

1301 Dove St, Suite 130
Newport Beach, CA 92660

Exchange Upgrade & Intune

AAAQ9156

Quoted To:

Alvord Unified School District
Michael Willingham
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United States

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Summary:

Date	Feb 10, 2021
Salesperson	mgarcia
P.O. Number	
Ship Via	

Terms   n30

Here is the quote you requested.

Description	Qty	Unit	Price	Ext. Price
Akins IT Professional Server Services:	120		$190.00	$22,800.00

Upgrade to Exchange 2016 from Exchange 2010 - With Coexistence + Decommissioning

Exchange 2010 / Windows Server 2008 Discovery

Appcmd backup of current IIS config on Exchange 2010
Manual backup of CAS web.config files on Exchange 2010
Manual backup of IIS authentication and CAS/RPC server settings on Exchange 2010
Exchange 2010 Architecture Report Generated
Exchange 2010 Exchange Environment Report Generated
Exchange 2010 Mailbox Size Report Generated / Checked
Exchange Best Practices Analyzer reviewed
Verify Forest Functional level is 2008 or above
Verify Update Rollup 11 and Exchange 2010 SP3 or later is installed
Verify DNS Namespace is Contiguous / Noncontiguous / Single Label domains / Disjoint
Verify users are on Outlook 2010 or Newer

Deployment of Exchange 2016 / Windows Server 2016
Deployment of new Virtual Machine
Installation of Windows Server 2016
Install prerequisite services
License VM (License provided by client)
Join Domain
Extend Active Directory Schema
Resync AAD Connect w/ new directory updates
Install Exchange 2016
Export Certificate from Exchange 2010
Import Certificate into Exchange 2016
Configure Exchange URLs
Configure Outlook Anywhere
Configure Receive Connector(s)
Update Exchange 2010 Virtual Directory

Co-Existence of Exchange 2016 & Exchange 2010
Update Mail flow to include Exchange 2016
Create New Offline Address Book / Update Offline Address Book

Decommission Exchange 2010
Verify inbound and outbound mail flow
Shutdown Exchange 2010 for predetermined time frame
Move Arbitration Mailboxes
Remove exchange 2010 Offline Address Book
Delete old .edb database files
Uninstall Exchange 2010 roles

Assumptions:

Description	Qty	Unit	Price	Ext. Price
Any changes required from verification checks in P1 would be out of scope		hrs		
Client will confirm predetermined time frame for Exchange 2010 Shutdown test				
Proposed solution is the only viable long-term and future-proof solution to remove Exchange 2010 while maintaining required on-premise Exchange-bound attributes				
Client is aware an in-place upgrade of Exchange is not technically feasible and is required to be provisioned on a new Windows Server instance				
Client is aware Windows Server 2008 can be in-place upgraded to Windows Server 2012 R2 with Exchange 2010				
Client is responsible for configuring and implementing backups				
Client will provide Windows Server license				

Description	Qty	Unit	Price	Ext. Price
Objective/Goal: Alvord USD previously tried to implement Intune specifically for MFA and SSO. They would like a Cloud Migration strategy and MDM deployment to all users. AkinsIT will help with integration and deployment alongside with documentation on procedure of onboarding new users and other training	50		$190.00	$9,500.00

Discovery
Identify existing network diagrams
Identify existing documentation
Generate necessary reports to evaluate project requirements
Confirm final device count
Review existing scope to validate post discovery **should changes be necessary it will be discussed at this time**

Phase 1: Plan and Design
Identify use case scenarios
Determine use case requirements
Verify pilot users group has been appropriately licensed for Intune
Confirmation of existing MDM service and functionality for automation
Develop a rollout plan
Develop a rollout communication plan
Develop a support plan
Create an Intune design
Intune implementation
Testing and validation

Phase 2: Configure/Rollout
Configure MDM Authority
Configure APN Certification
Configure MDM DNS Records
Configure Company Portal
Configure Portal Terms and Conditions
Configure Enrollment Restrictions
Configure Device Group Mappings
Configure Intune Device Policies
Configure Intune Configuration Policies
Configure Email Profile
Configure Software Update Policies
Enable Windows 10 Automatic Enrollment
Configure iOS Dock
Configure protection policies for Mobile App Management
Deploy Client Apps to Pilot group for Mobile App Management

Phase 3: Internal testing
Test Intune Device enrollment with internal IT team
Validate deployment readiness

Phase 4: Enroll Devices with Intune
Enroll up to 10 devices into Intune
Deploy Client Apps to Managed Intune Devices

Phase 5: Documentation
Documentation
Generate Reports if necessary

Phase 6: Training
Understanding MDM
Add Intune Favorite Navigation in Azure Portal
Intune Evalution and Lap Setup
Creating Domain DNS records for Intune, Create Users Groups
Choose MDM Authority
Device Enrollment
Overall Configuration on Intune with Intune Polices
Device Compliance Polices
Autopilot Setup
Create device profile
Intune Client apps Deployment

Description	Qty	Unit	Price	Ext. Price
Client Apps		hrs		

Phase 7: Post Project support
Day 1 Support
30 Days Post Project Support
Documentation - Intune
Training / handoff
Project Management
Review with another Engineer for Quality Assurance (QA)

Assumptions:
Client will provide list of devices that require Intune enrollment
Client will provide list of test user support & devices
Client will need appropriate applications and licenses
Apps being deployed will be limited to Microsoft apps
Any additional work may require additional hours to be scoped/billed on T&M
Client has designated 5 Windows devices for Intune Pilot for testing before
organizational wide roll-out
Client is aware that device operating systems need:
Appropriate licensing that will be procured from a 3rd party
Windows 10 (Home, Pro, Education, and Enterprise versions)
Windows 7 and 8.1 devices will require installation of Intune software client
No smartphones or tablets
Client will provide:
List of devices for Intune enrollment (range)
Rough draft for Intune's Terms and Conditions
Remote Access to Server/Domain controller and proper credentials
Support to assist with the rollout process including registration and verification
Appropriate licensing
Remote Users will attend webinars hosted by Akins IT. Users will receive
instructions on how to self-enroll devices.
Help co-ordinate with Akins IT webinar sessions to all end users for Intune Device
self-enrollment.
Azure AD connect in place and sync is healthy

	Subtotal		$32,300.00
Your investment in addition to the Grand Total:	**Tax**		$0.00
$0.00 *Billed Monthly* $0.00 *Billed Quarterly*			
$0.00 *Billed Yearly*	**Shipping**		$0.00
Deposit Required **$0.00**	**Grand Total**		**$32,300.00**

Quote is valid for 10 days. Prices and availability subject to change without notice or obligation. Prices based upon total purchase. All sales are final. Hourly project estimates are not a fixed-price commitment and are only an estimate. Actual time may vary and you will be invoiced for the actual time spent. Additional services beyond the above will be charged according to our current rates. Akins IT cannot make any representation as to the actual, final amount Client will incur for hourly fees and Parts. This is determined by many factors outside of the Akins IT's control. Accordingly, Client agrees that any estimate of the costs anticipated is no more than that, merely an estimate. Actual charges for Hourly fees and Parts may vary substantially from any such estimates.

Printed Name: _____ Title: _____

Signature: _____ Date: _____