



IXL Learning  
777 Mariners Island Blvd., Suite 600  
San Mateo, CA 94404

## QUOTE

QUOTE # 417081-3  
DATE: AUGUST 23, 2018

**TO:**

Bernadette Lucas  
Beverly Hills Unified School District  
255 South Lasky Dr.  
Beverly Hills, CA 90212

**COMMENTS OR SPECIAL INSTRUCTIONS**

3-year adoption includes a payment plan:

Due year 1: \$40,600.00 = 50% Licenses (\$35,440.00) + Foundations Professional Learning (\$3,180) + eLearning Library (\$1,980)

Due year 2: \$19,700.00 = 25% Licenses (\$17,720.00) + eLearning Library (\$1,980)

Due year 3: \$19,700.00 = 25% Licenses (\$17,720.00) + eLearning Library (\$1,980)

\* A signed sales agreement is required to proceed with the payment plan

\* Includes an additional 8% manager-approved discount

SALESPERSON	TERMS	SUBSCRIPTION DURATION	QUOTE VALID UNTIL
Dana Dodge		3 years	September 23, 2018

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1	IXL site license (Grades PK-8: 2,300 students) Subjects: Math and ELA	\$87,975.00	\$87,975.00
1	Specially approved multi-year discount	-\$8,798.00	-\$8,798.00
1	Manager-approved discount	-\$6,964.00	-\$6,964.00
1	Credit from existing subscription (A18-1949869)	-\$1,333.00	-\$1,333.00
4	IXL Foundations I & II (2-pack of 90-minute virtual professional learning sessions)	\$795.00	\$3,180.00
12	IXL eLearning library: on-demand professional learning  <i>Unlimited instructor accounts included</i>	\$495.00	\$5,940.00
SUBTOTAL			\$80,000.00
SALES TAX			--
SHIPPING & HANDLING			--
TOTAL DUE			\$80,000.00

**Ordering instructions**

We accept payment by purchase order, check, or credit card. School POs should be faxed to 650-372-4301 or e-mailed to [orders@ixl.com](mailto:orders@ixl.com). Please be sure to list the quote number on your payment or purchase order.