

Horace Mann AV & Comm Systems
Customer P.O.: CONTRACT
Andrea Valdez, Sr. Staff Accountant
avaldez@digitalnetworksgroup.com

Ship To:

Beverly Hills Unified School District
Anthony Talbert
Senior Systems Administrator
255 South Lasky Drive
Beverly Hills, CA 90212
Tel: 310-551-5100

CONTRACT CHANGES

Deletes/Substitution:

- * Remove (19) Biamp Tesira DSP Processor--- Substitute with (17) Extron 60-1096-01Three input Processor
- * Remove (70) XTP CAT Scaling Receiver ---Replace with (36) XTP Scaling Receiver #60-1254-01
- * Remove ((34) IP Link Control Processors-- Replace with IP Link 350 #60-1417-01
- * Remove (72) Twisted Pair Extender switch USB & Adapters cables
- * Remove (38) Wireless HDMI Transmitters & Receivers, HDMI Cables
- * Remove XTP 16x16 Matrix Switcher - Replace with New Modified Part Number with reduced inputs/output cards
- * Remove- (19) Samsung Blu-Ray Players
- * Remove (19) Listen Technology Assistive Listening Technologies

Additions:

- * Noted above (substitutes)
- * (34) Huddle - USB-USB2-AIR-- Wireless USB
- * (17) Cisco SG300 -10PP-K9-NA10 -- Network Switch
- * (4) Listen Technologies - Portable ALS system
- * (2) Extron IN1608 Switcher
- * (2) 7" Touch panels
- * (2) HDMI Wireless Video Transmitters
- * (2) HDMI Wireless Video Receivers
- * (2) XTP POE injectors

Mfr-Part No.	Qty	Description	Unit Price	Extended
Credit				
Biamp Sys	-19	TesiraFORT DSP fixed I/O server with 12 analog inputs, 8 analog outputs, and 8 channels configurable USB audio	1,476.14	-28,046.66
Extron	-34	XTP CATx Scaling Receiver for HDMI	789.77	-26,852.18
Extron	-36	XTP CATx Scaling Receiver for HDMI	789.77	-28,431.72
Extron	-17	IP Link Pro Control Processor	562.50	-9,562.50
Extron	-36	Twisted Pair Extender for USB Peripherals	392.05	-14,113.80
Extron	-36	Twisted Pair Extender for USB Peripherals	392.05	-14,113.80
Extron	-19	Wireless Transmitter for HDMI (US)	312.50	-5,937.50
Extron	-19	Wireless Receiver for HDMI (US)	335.23	-6,369.37
Extron	-30	Wireless Collaboration Gateway - Dual Band; US	960.23	-28,806.90
Extron	-17	IP Link Pro Control Processor	676.14	-11,494.38
	-19	Extron-60-1545-005517- XTP II CP 1600 system Matrix Switcher Cha	21,653.41	-411,414.79
Extron	-34	USB A Male to USB Mini B Male Configuration Cable	5.68	-193.12
	-19	Single disc Blu-Ray DVD player	81.82	-1,554.58
	-19	Listen Tech LS-53-072 iDSP Prime Level-1 SRF System	1,203.98	-22,875.62

Extron	-38	4K Premium High Speed HDMI Ultra-Flexible Cable - 6' (1.8 m)	39.77	-1,511.26
Equipment Credit Sub-Total				-611,278.18
DNG		SERVICE FEE		-8,068.87
	1	service fee n/a	8,068.87	8,068.87
Add				
Extron	17	IP Link Pro Control Processor	1,170.59	19,900.03
	17	Custom XTP II Crosspoint 1600	13,229.41	224,899.97
Extron	17	Three Input Stereo Mixer with DSP	288.24	4,900.08
Extron	2	Eight Input HDCP-Compliant Scaling Presentation Switcher with DTP Extension and LinkLicense for User Interfaces Upgrade - 2 x 50 Watt Stereo Power Amplifier, DTP 330	3,635.29	7,270.58
Extron	2	XTP Power Injector	170.59	341.18
Extron	2	7 Wall Mount TouchLink Pro Touchpanel - Black	1,170.59	2,341.18
Extron	2	Wireless Transmitter for HDMI (US)	323.53	647.06
Extron	2	Wireless Receiver for HDMI (US)	347.06	694.12
Middle Atlantic	2	3SP ANODIZED DRAWER	135.29	270.58
	34	Wireless HDMI Interactive TX/RX	265.88	9,039.92
Extron	36	XTP Scaling Receiver for HDMI	994.12	35,788.32
	17	CISCO-SG300-10PP-K9-NA 10 port POE network switch	367.06	6,240.02
Listen Tech	4	Listen iDSP Prime Level I Stationary RF	1,242.39	4,969.56
Listen Tech	4	Configurable Carrying Case	133.69	534.76
Listen Tech	4	90 Helical Antenna 72 MHz	20.68	82.72
Equipment Addition Sub-Total				317,920.08
DNG		SERVICE FEE		3,934.96
	-1	service fee n/a	3,934.96	-3,934.96
CREDITS/ADD Sub-Total				-293,358.10
CONTRACT PRICE \$1,314,866.66				

Pricing Summary

This Quote is Valid for 30 Days.

DNG PWC/DIR # 1000001928

Shipping & Handling: \$ 10,530.76
CA Local Tax (\$ 27,869.02)
Lump Sum Project Total: (\$ 310,696.36)
DIR PROJECT ID # _____



NET 30

Design Criteria / Assumptions:

- | | |
|---|---|
| <p>1. Conduits/Electrical Work:</p> <ul style="list-style-type: none"> * All conduit is usable and free of obstructions * Conduit, backboxes and sleeves provided by others * 110 VAC outlets and circuits not included * Core drilling not included, unless otherwise noted * Power Supplies, surge suppressors, UPS not included * Site shall be accessible during scheduled work hours | <p>2. Pricing:</p> <ul style="list-style-type: none"> * All Pricing is confidential <p>3. Quality Assurance:</p> <ul style="list-style-type: none"> * All cabling complies with EIA-TIA 568/569B Standards * All work shall comply with applicable Building Codes * Changes to contract must be approved in writing |
|---|---|

System Maintenance Offerings:

Ask about DNG's other comprehensive *Preventative Maintenance and Support Services* programs intended to supplement manufacturer's limited equipment warranties, provide ongoing technical support, prioritized emergency site response repairs, and periodic system training sessions. All of these recurring preventative maintenance features will help protect your AV system and financial investment. Please take advantage of these programs and contact your Account Manager or DNG's Service Group for coverage options -

Basic Maintenance Package: Preventative Maintenance Visit, System Status Reports, Help Desk Support, Emergency Response Priority, User Refresh Training, Extended Equipment Warranty, Labor, Free Shipping and Supplies Discounts.

Notice to Proceed

This document may serve as a Notice to Proceed to Digital Networks Group (DNG) in advance of a customary Purchase Order or Contract. Alternatively, this document may serve as a formal Purchase Order to DNG only in the event the Customer does not or cannot generate a formal Purchase Order or Contract to DNG. In either event, this agreement creates a binding contract between Digital Networks Group and the Customer. By signing this document the Customer is approving DNG to procure materials and to provide the installation services as specified without reservation, and the customer agrees to pay the Total Project Cost within the terms stated above. DNG is acting in good faith that the individual signing this document on behalf of the Customer is duly authorized to enter into this binding agreement.

Cancellation: If for any reason the customer provides a written Notice of Cancellation to terminate a portion of this project or the entire project, the customer agrees to pay DNG for pro-rated services rendered and products purchased and received which may not be returned to the factory, or in the event product may be returned, the customer agrees to pay DNG applicable vendor restocking charges up to the date of cancellation.

Account Manager: _____ Date: _____

Customer: _____ Date: _____

Horace Mann AV & Comm System

Customer P.O.: CONTRACT

Bob Crellin

Beverly Hills Unified School District

Anthony Talbert

Senior Systems Administrator

255 South Lasky Drive

Beverly Hills, CA 90212

Tel: 310-551-5100

Ship To:

SCOPE OF WORK:

Credit for price change on Viewsonic Display

Mfr-Part No.	Qty	Description	Unit Price	Extended
		CREDIT		
	-19	ViewSonic CDE7061T Interactive 70" touch display	3,675.45	-69,833.55
		ADD		
	19	ViewSonic CDE7061T Interactive 70" touch display	2,700.00	51,300.00

Pricing Summary

This Quote is Valid for 30 Days.

Shipping & Handling:

CA Local Tax (\$1,760.69)

Lump Sum Project Total: (\$20,294.24)

DNG PWC/DIR # 1000001928

DIR PROJECT ID # _____